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CENTRAL INTELLIGENCE GROUP
INTELLIGENCE REPORT

CONFIDENTIAL

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COUNTRY Germany/Russian Zone

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INFO.

SUBJECT Soviet Export Companies

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SUPPLEMENT

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1. The export of industrial products from the Soviet Zone is handled by independent Russian companies, organized according to German law as Gesellschaften mit beschränkter Haftung. The activity of each company is limited to a specific field. At the present time, there exist four such companies:
 - a. Technoexport GmbH., Berlin N 54, Brunnenstr. 19/21.
Director: Patukhov. Handles the export of machines, apparatus, vehicles, factory and laboratory installations, and electro-technical articles.
 - b. Promexport GmbH., Berlin N 54, Brunnenstr. 19/21.
Director: Dimitriev. In charge of exports of basic industrial materials, such as coal, fertilizer, chemicals, etc.
 - c. Exportlion GmbH., Berlin N 54, Brunnenstr. 19/21.
Director: Dyanov. In charge of the export of textile products, such as synthetic wool (Zellstoffe), artificial silk, yarns, textile fabrics, knitted and woven products.
 - d. Rasnoexport GmbH., Berlin-Lichtenberg, Herzbergstrasse.
Director: Neumark. Handles the export of various consumer goods, such as leather goods, writing material, toys, musical instruments, medical instruments and equipment, cameras, toilet articles, and work clothes.
2. Since it is practically impossible for German firms to export directly, the Russians actually monopolize the export field. The goods to be exported are taken from reparations quotas and are handed over to the Soviet export companies by the SMA, Karlshorst, upon request. The manufacturers are paid through the export companies. The prices paid to the manufacturers are based on the prevailing norms, but well-informed Germans assert that the goods are frequently sold below the cost of manufacture by the export companies.

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This document is hereby regraded to CONFIDENTIAL in accordance with the letter of 13 October 1978 from the Director of Central Intelligence to the Archivist of the United States.

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